



## ROMANIA CONNECTED

*Creating opportunities for Romanian businesses in the global trade*

*September 20th, 2018*

**8:30-9:00** Registration and welcome coffee

**9:00-9:15** Opening speech

**9:15-11:00** Multimodal&intermodal transport – sharing best practices, know how and ideas

*Study case session*

- **9:15 – 9:35** Wolfgang Schnabel, Supply Chain and Logistics Consulting  
***ChemMultimodal project***
- **9:35-9:55** Carol Coune, Acting General Secretary European Railfreight Association  
***Good practices for a performing international rail freight transport** - performance schemes, the contingency management, new rules regarding the languages used by the drivers, the coordination of infrastructure works, the track access charges*
- **9:55 -10:15** Luca Abatello, CEO Circle Touch  
***Automation processes for ports, dry ports, logistics platforms and intermodal operators through Milos®** – an innovative software for the optimization of transport of containers, trailers, vehicles and each type of goods*
- **10:15-10:35** Bogdan Barbu, Sales&Marketing Director DB Rail Cargo  
*Study case presentation*
- **10:35-10:55** Sandra Wagner, Director NexTrust  
*Driving collaboration in the logistics industry through interconnected networks*

**11:00-11:30** Coffee break. Networking

**11:30 -14:00** Manufactured in Romania, shipped to the world - export panel

- **11:30-11:45** Daniel Corban, Operations Manager Rhein Vision

Rhein Vision – a success story. Manufactured in Ploiesti and exported in 20 countries

- **11:45-12:00** *New definition for EU Union Customs Code*  
*Mihai Petre, Senior Consultant Deloitte*

**12:00-14:00** Strategies for developing Romania's exports. Open talks

**Members of the panel:**

- Alexandru Craciun, Commercial Director Constanza Port
- Octavian Botea – Deputy Director of the Customs Registry
- A representative from CFR Infrastructura (Romania's state company responsible with developing the railway infrastructure)
- Members of professional associations such as Silk Road Association, Chemical Association, etc

**14:00 -16:00** Lunch & Networking