

TAKING
COOPERATION
FORWARD

Open Living Lab Days
Krakow, 1 september 2017



**Leveraging Behavioral Change for Energy Efficiency in Public Buildings
Green Schools Living Lab and TOGETHER project**



Antonio Zonta - Provincia di Treviso

Introduction
The Province
of Treviso:
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The Green
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New
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The new,
participated
Energy
Management
System

A practical
application, by
*Leonardo
Frasson
Marco Pallaro
Edoardo*



The province of Treviso

- Population: 884.353 (2016)
- Area: 2.476,68 km²
- Density: 356,62 in/km²
- 8th most populous and 10th most



Estates and Users

Typologie Treviso Province Administration Properties

Tipology of buildings	Number of buildings	Total size [m ²]	Total size [m ³]	Thermal Energy Consumption [GWh/year]	Users
School buildings related to 38 Schools, Institutional distribute	110	415.000	1.467.000	24,0	45.000
Schools, Institutional distribute	18	35.000	122.000	1,5	500
Total	128	439.600	1.589.000	26,5	45.500

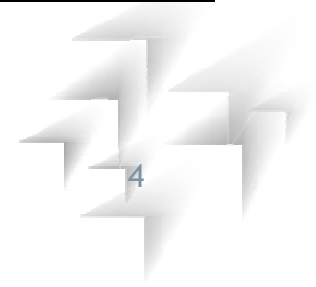


• Institutional buildings mainly belonging to the Province Administration

PROVINCIA DI TREVISO



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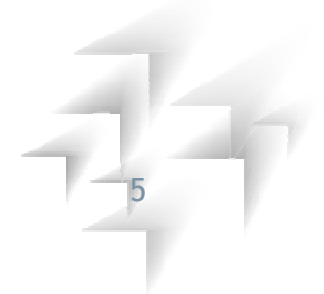
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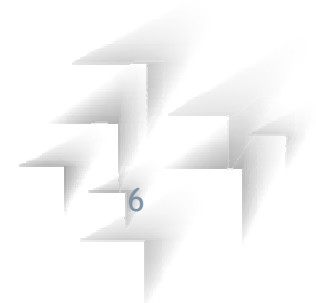
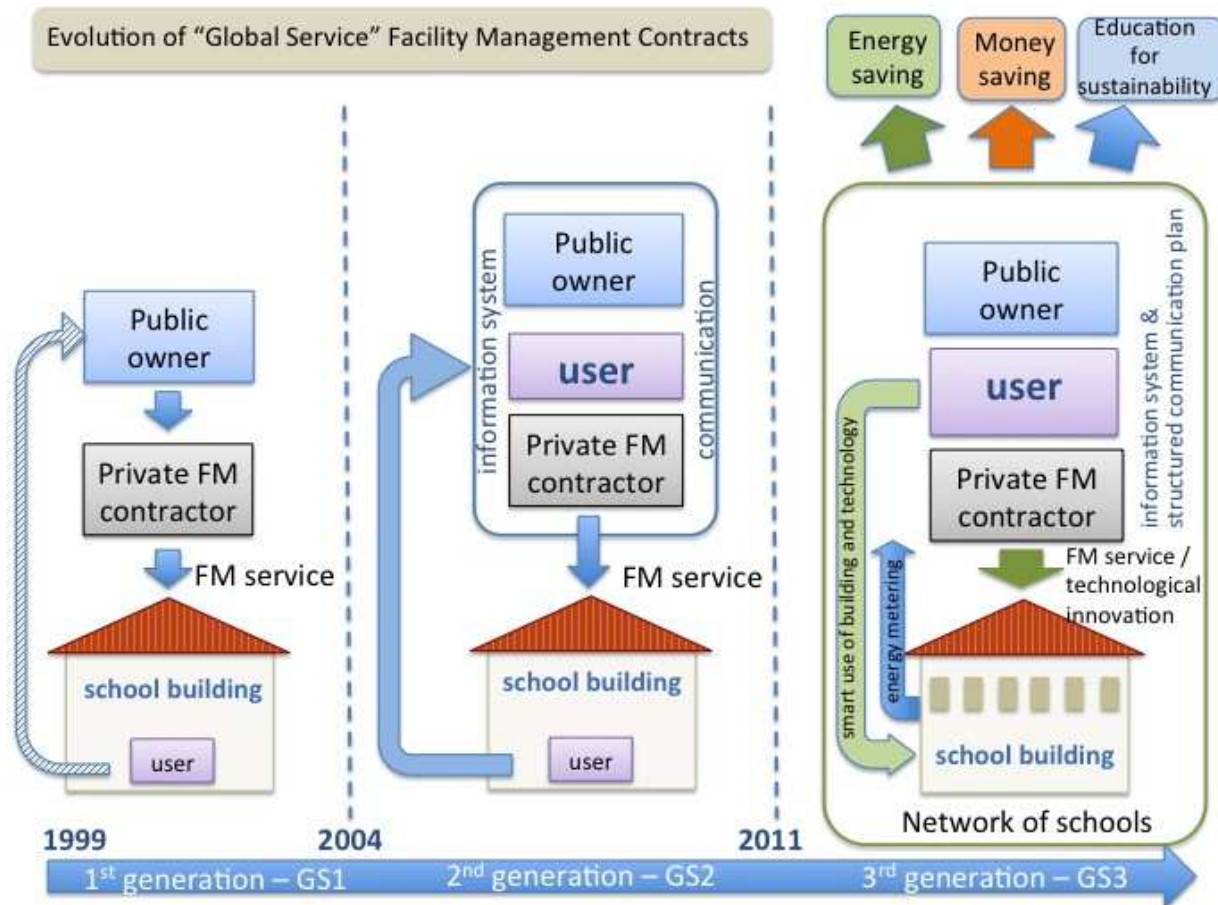
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The evolutionary process



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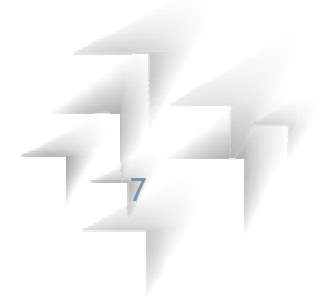
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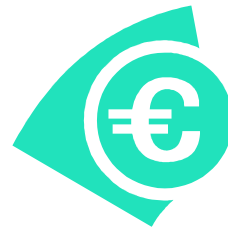


What is a building?

A building is a complex and dynamic object
Its operation requires a daily amount of energy
and maintenance activities,
not independent from how the building is used, and worth money

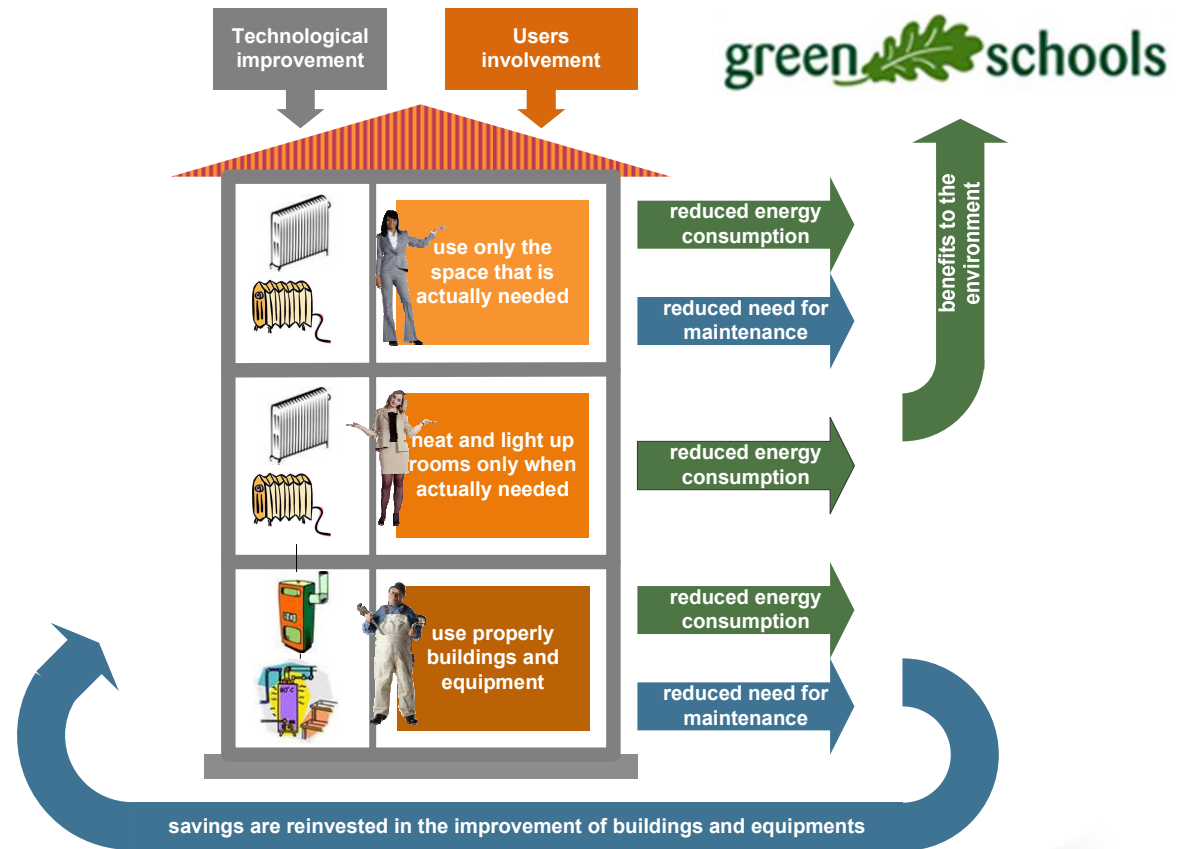
Which are the elements of a building we can take into consideration to reduce its need for energy, maintenance and money?

- SHELL?
- TECHNOLOGIES?
- USE OF SPACE?
- PEOPLE?
- OTHER IDEAS?



How should a building work

This is the representation of how the operation of a building should be improved. Unfortunately, this process doesn't happen by itself. There are



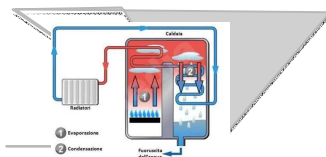
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An energy performance contract between technology and behaviours

green schools

Following this approach the Province of Treviso undertook the experience of Green Schools, structured as Project aiming at making school buildings more sustainable by means of an Energy Performance Contract (EPC) in which efficiency achieved through a virtuous behaviour of users plays the same role as efficiency achieved with technological investments.

The bid specifications for the contract awarding after public competition were thus specifically tailored order to obtain efficiency goals through a combination of Technological Innovation and Social Innovation .



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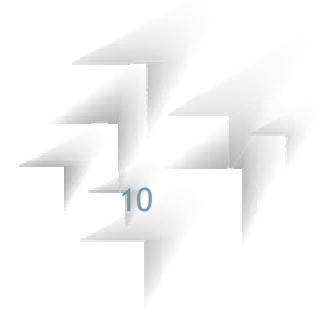


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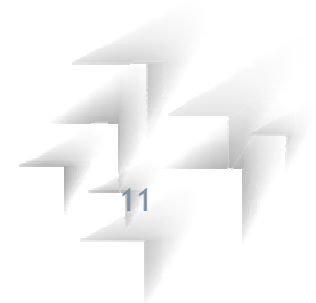


The green schools living lab

The social component of the Green Schools project gave rise to the Green Schools Living Lab.

Green Schools LL:

- Aims at changing users behaviour to foster energy saving
- Uses the management of the school building as a model
- Users can actively participate thanks to
 - IT tools used for the managing activities,
 - Specific initiatives, such as the “Green Schools Competition”
- Energy metering is considered a fundamental tool to support Green Schools activities, as it provides feedback to users on the effectiveness of their actions, and measurement of overall results.

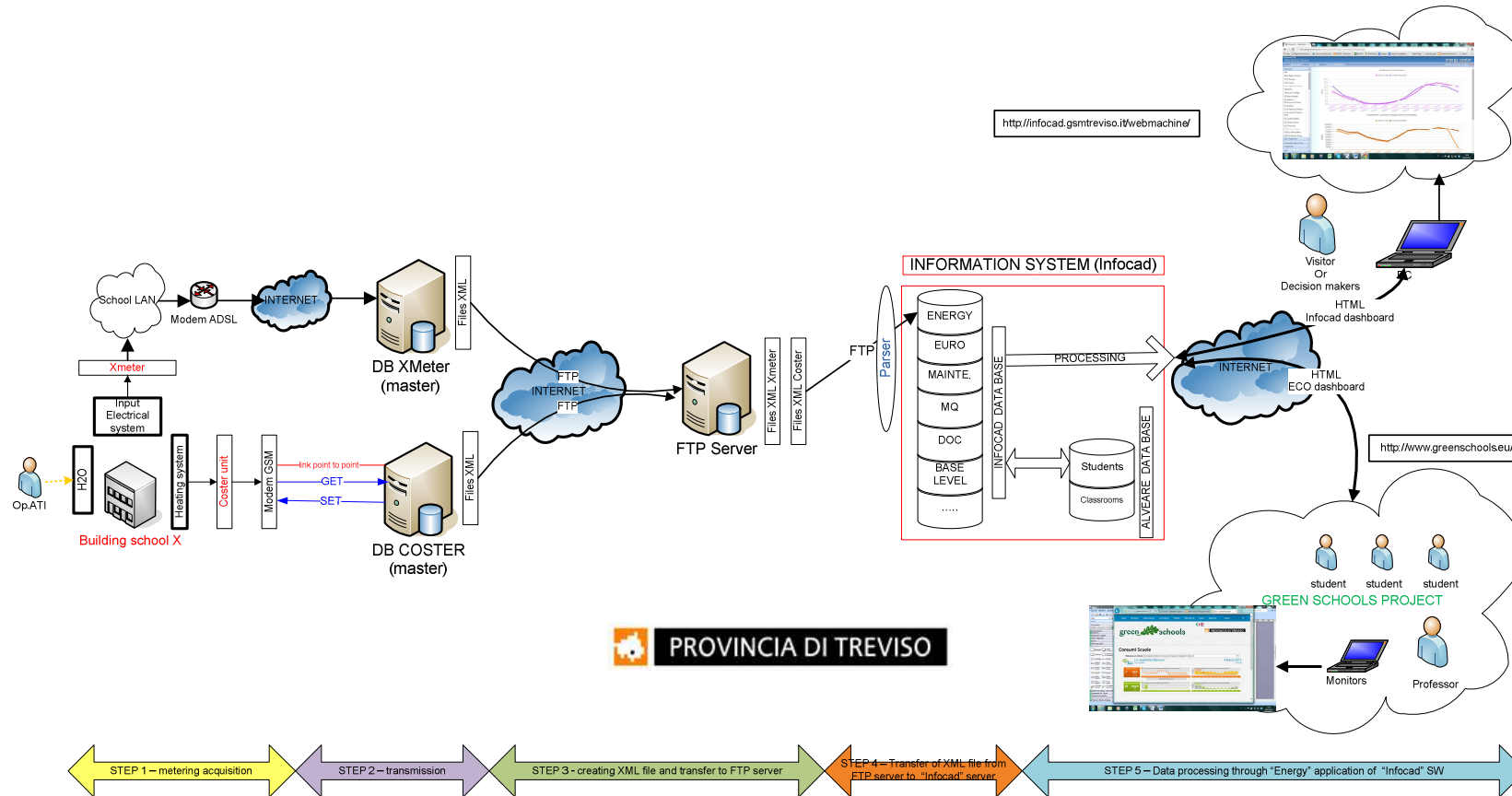


Dashboard display: High-res & real-time energy data

- The availability of high-resolution & real-time data on energy consumption (both thermal and electric) was considered a key factor for success.
- A smart metering system and dashboard displays have been installed in each school building to provide users with real-time evidence of the energy consumption level

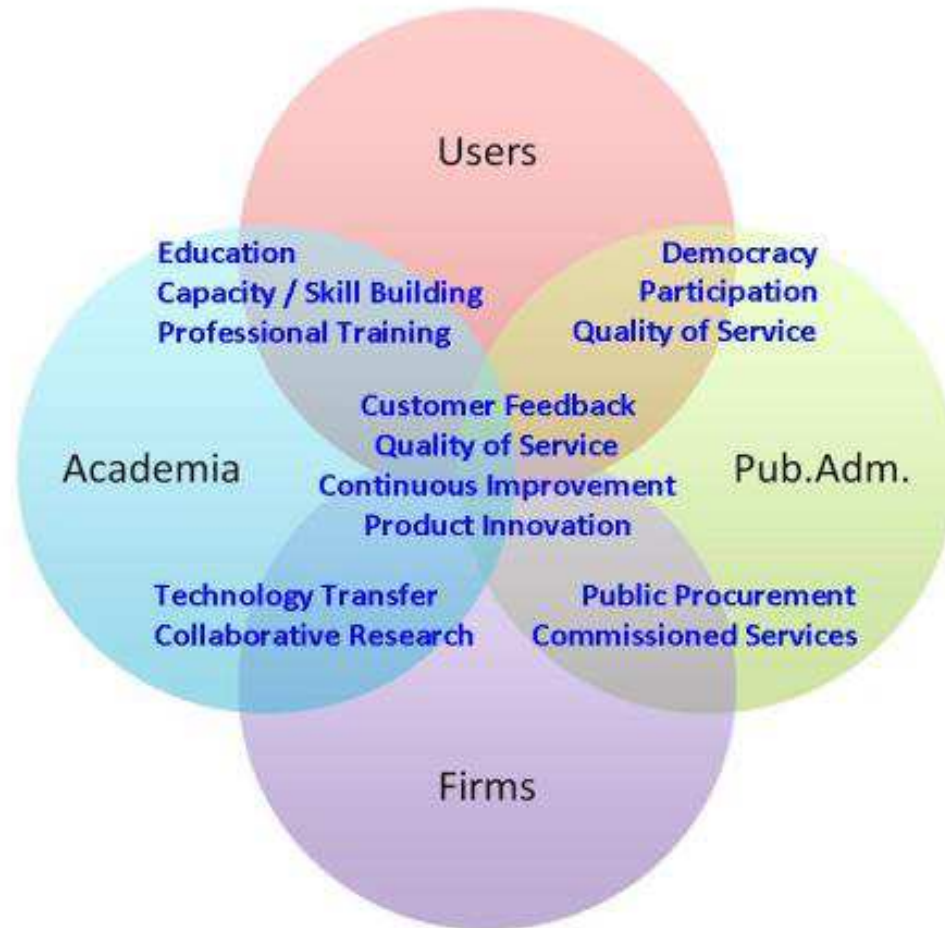


Technology for energy consumption data acquisition

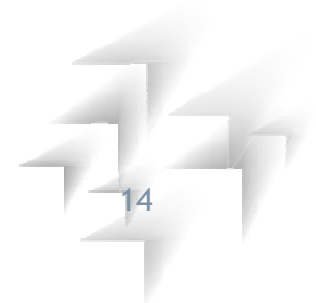


the quadruple helix

European
Network of
Living Labs



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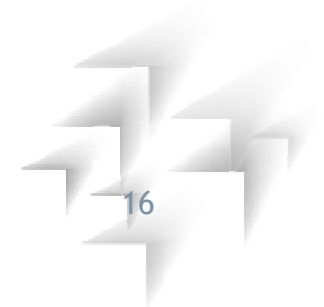
GREEN SCHOOLS COMPETITION



EVALUATION CRITERIA :

- Thermal consumption
- Electric consumption
- Dissemination initiatives

Challenge: Rethinking the evaluation criteria



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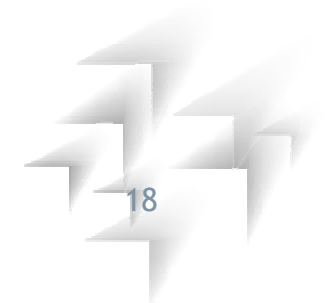
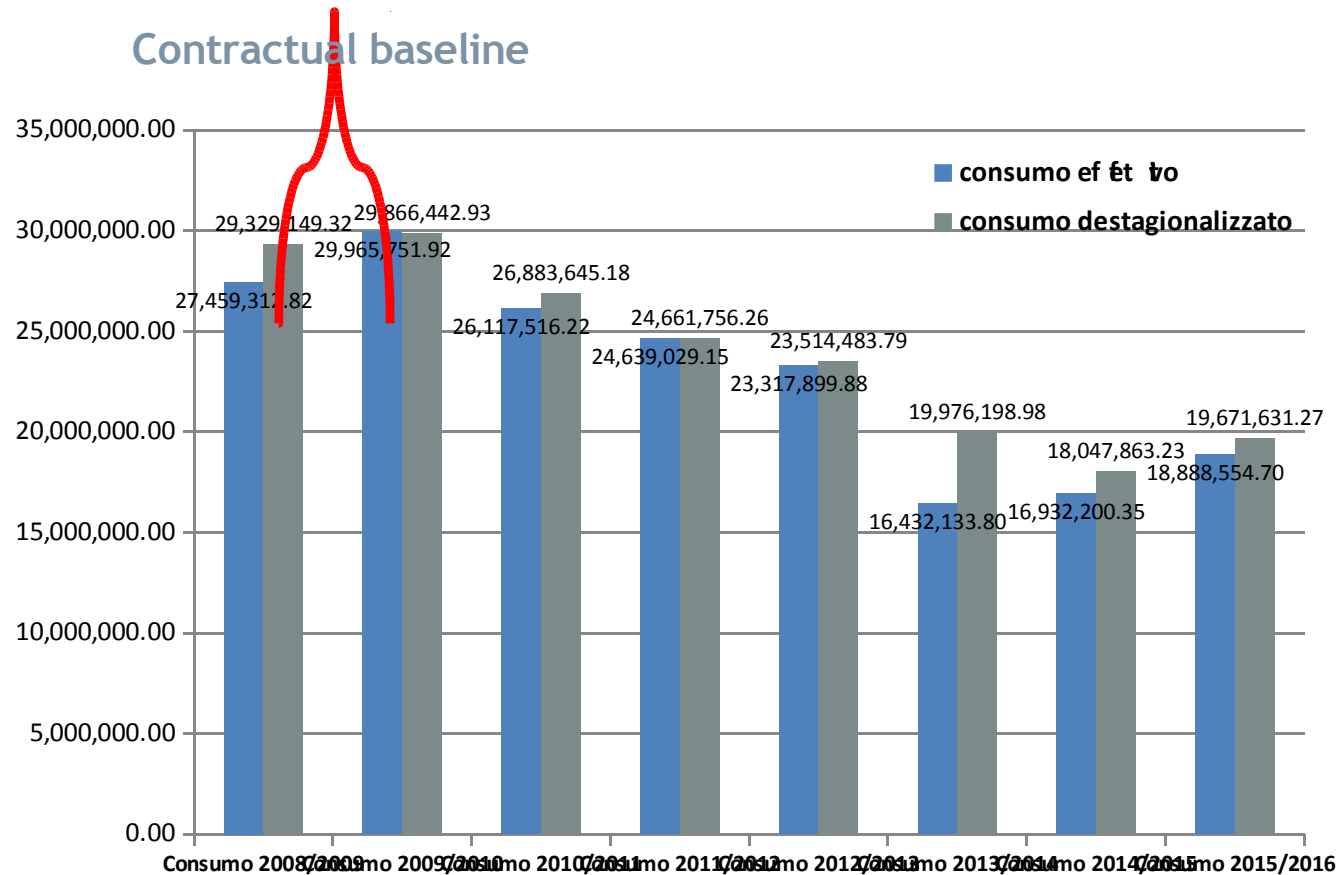
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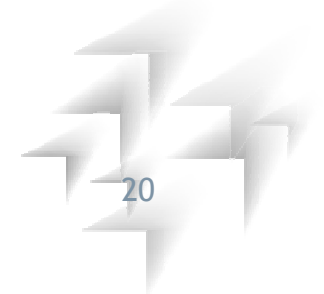
The Aggregated results: Thermal energy consumption decrease



Remarks & lessons learnt from the present phase of Green schools

As proved by the results, the Green Schools experience was so far successfully. The detailed analysis suggest anyhow some remarks:

- The experience was based and focused on an Energy Performance Contract related to Thermal Energy. Users have limited *power of agency* on thermal energy, and consequent limited influence on final results
- Availability of high-resolution energy data is a key-factor for success but the lack of a pre-defined energy saving goal for each school may have affected the level of commitment and the final result
- The results of the Green Schools Competition were made known only at the end of the process, with no intermediate feedback. This may have affected the final result as well.
- Different levels of involvement for different schools



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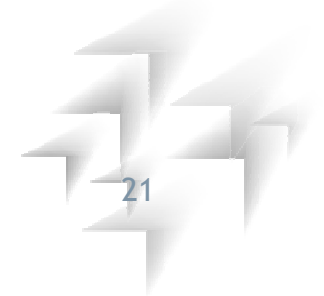
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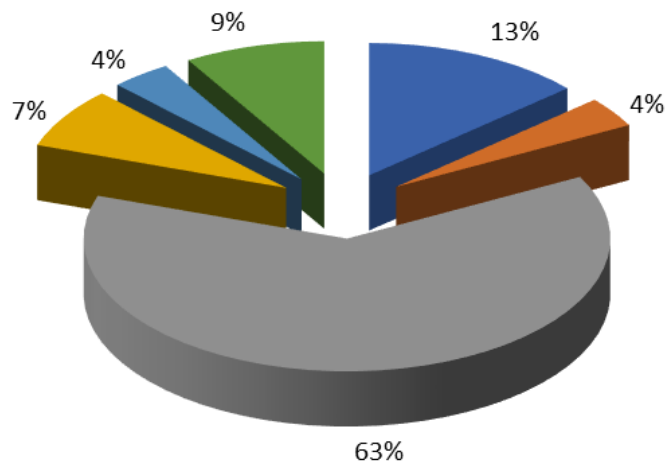
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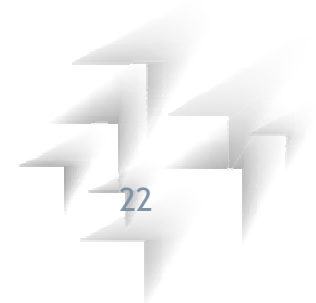
Together

Following and improving the experience of Green Schools

- 8 project partners
- 8 pilot building clusters
- 85 buildings
 - 47 belonging to PPs,
 - 38 belonging to 15 APs

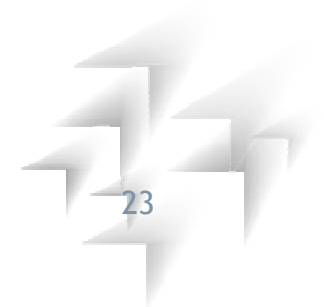


- Administrative building
- Building for health services
- Building for education services
- Building for culture
- Building for sport activities
- Another type of building - accomodation



Together key-concepts

- Holistic vision of the building
- Users involvement for specific goals
- High-resolution, real-time energy metering (Smart Metering)
- Behavioural & Analytical DSM
- Financial & Contractual tools/Building Alliance
- Capacity building



Together key-concepts

- **Holistic vision of the building**
- Users involvement for specific goals
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- Capacity building

		Building		
		Technology	Space	Relations/behaviours
Roles of people involved	Owner	Red	Red	Yellow
	Manager	Yellow	Red	Yellow
	Final user	Green	Green	Red



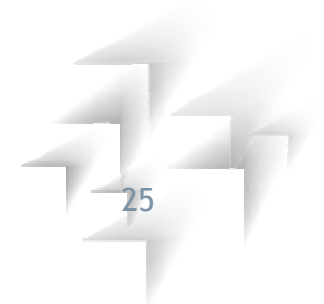
Together key-concepts

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- **Behavioural & Analytical DSM**
- **Financial & Contractual tools/Building Alliance**
- Capacity building

Behavioural DSM refers to management of the individual energy behaviour of direct consumers,

Analytical DSM focuses on the actions people take to alter energy use as a result of data analysis and being a part of an equipment monitoring. innovative experience

Motivation to goal
Engagement: dsm, ica
**RESULT = POTENTIAL
X ACCEPTANCE**

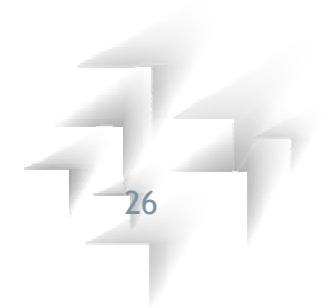


Together key-concepts

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- Behavioural & Analytical DSM
- Financial & Contractual tools/Building Alliance
- **Capacity building**



X ACCEPTANCE



Motivation - things do not happen by themselves

The main objective of the project TOGETHER is to encourage CE Public Administrations to adopt **managerial EE solutions** for their **Infrastructure stocks buildings included**, involving users in the energy management process, tapping into **potential energy performance** and reaping benefits in terms of **payback and public money savings**.



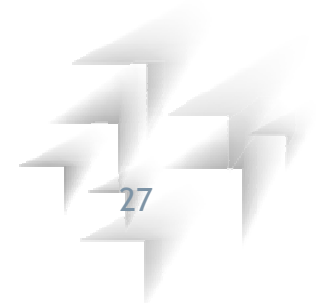
Motivation to engagement : being a part of an innovative experience
Motivation to goal

Non sono gli stessi concetti, più o meno, della prima slide ?
Inoltre, dobbiamo parlare esplicitamente del ruolo dello sm

Towards a more active users participation (also in the development of new tools)
Cross comparison with other similar experiences in EU

Goals are not very effective if the OPERATIONAL cannot or does not track performance in relation

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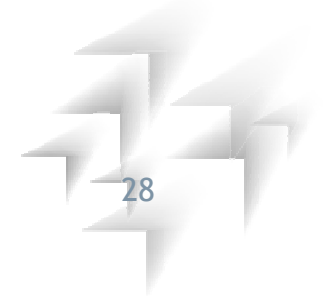
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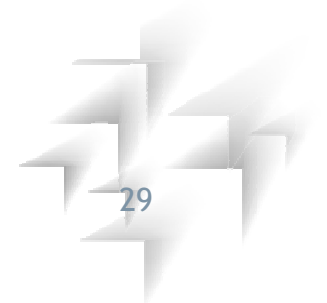
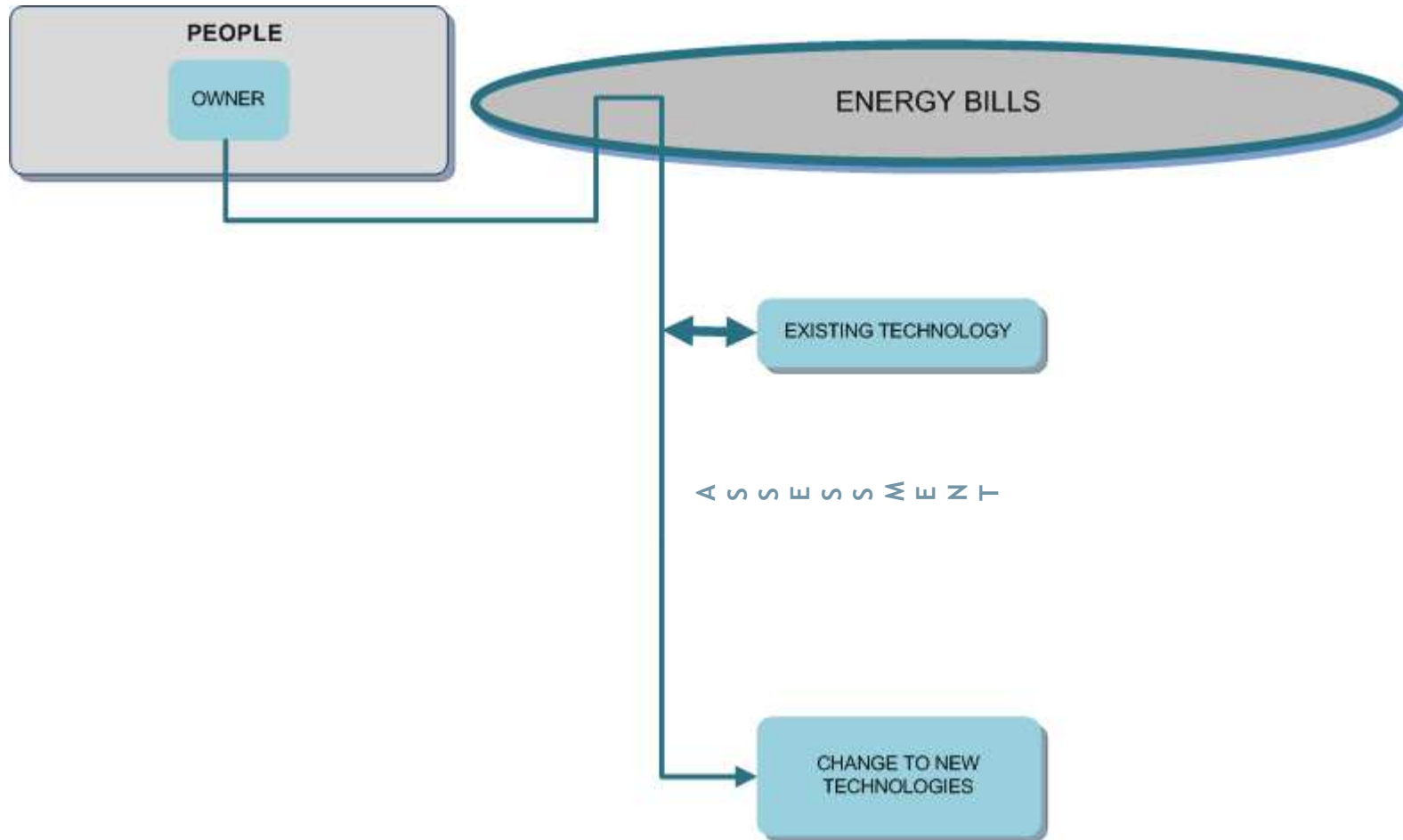
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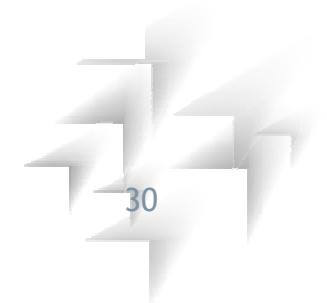
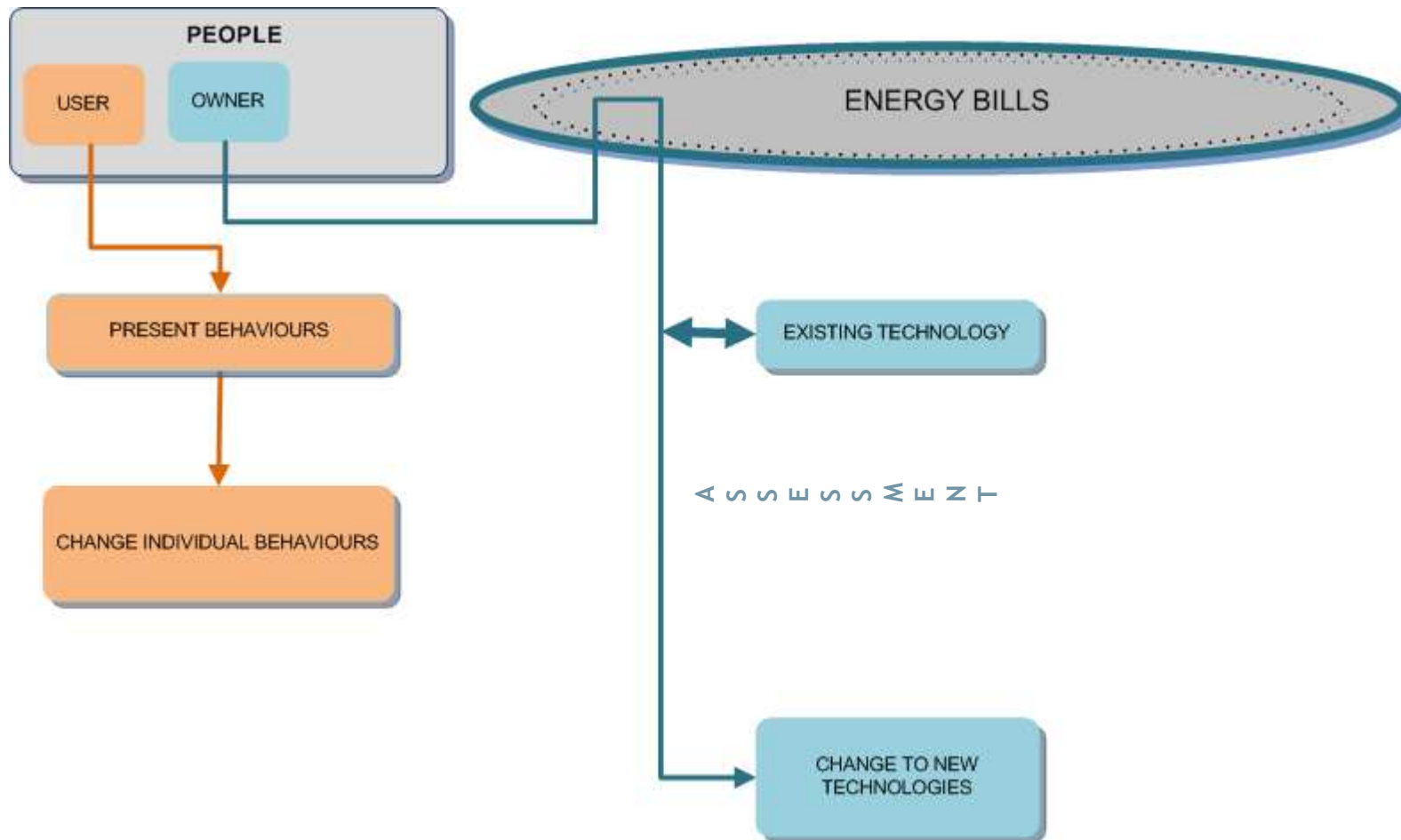
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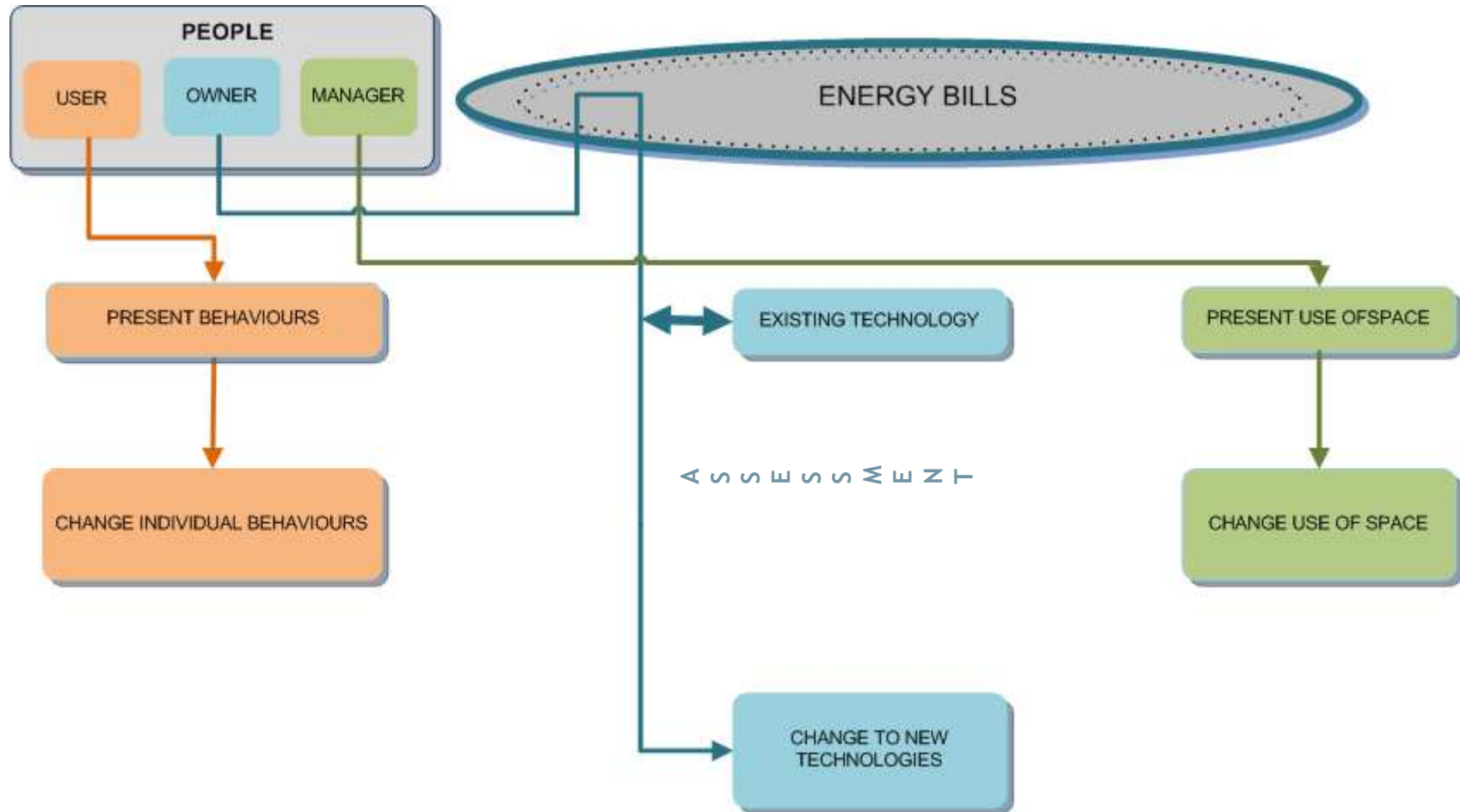
Traditional energy management



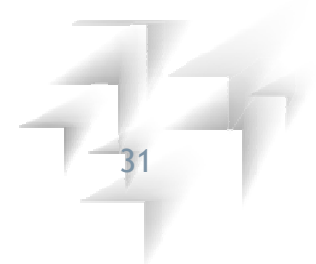
Basic level of users involvement



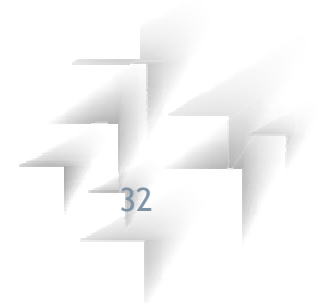
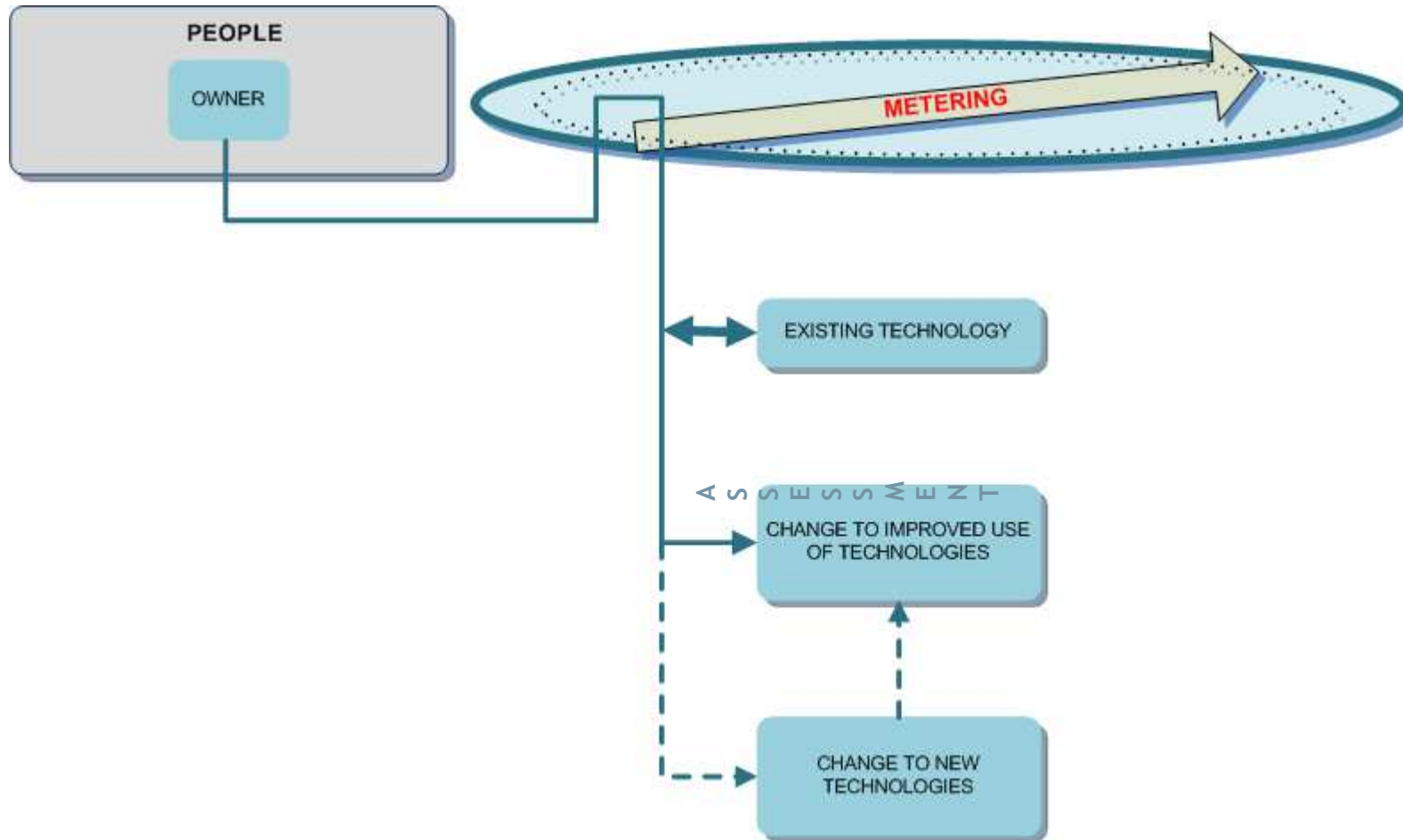
Improved users involvement



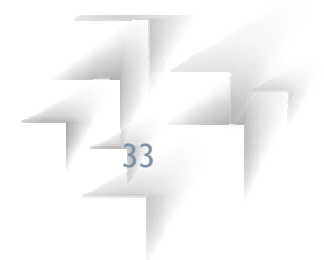
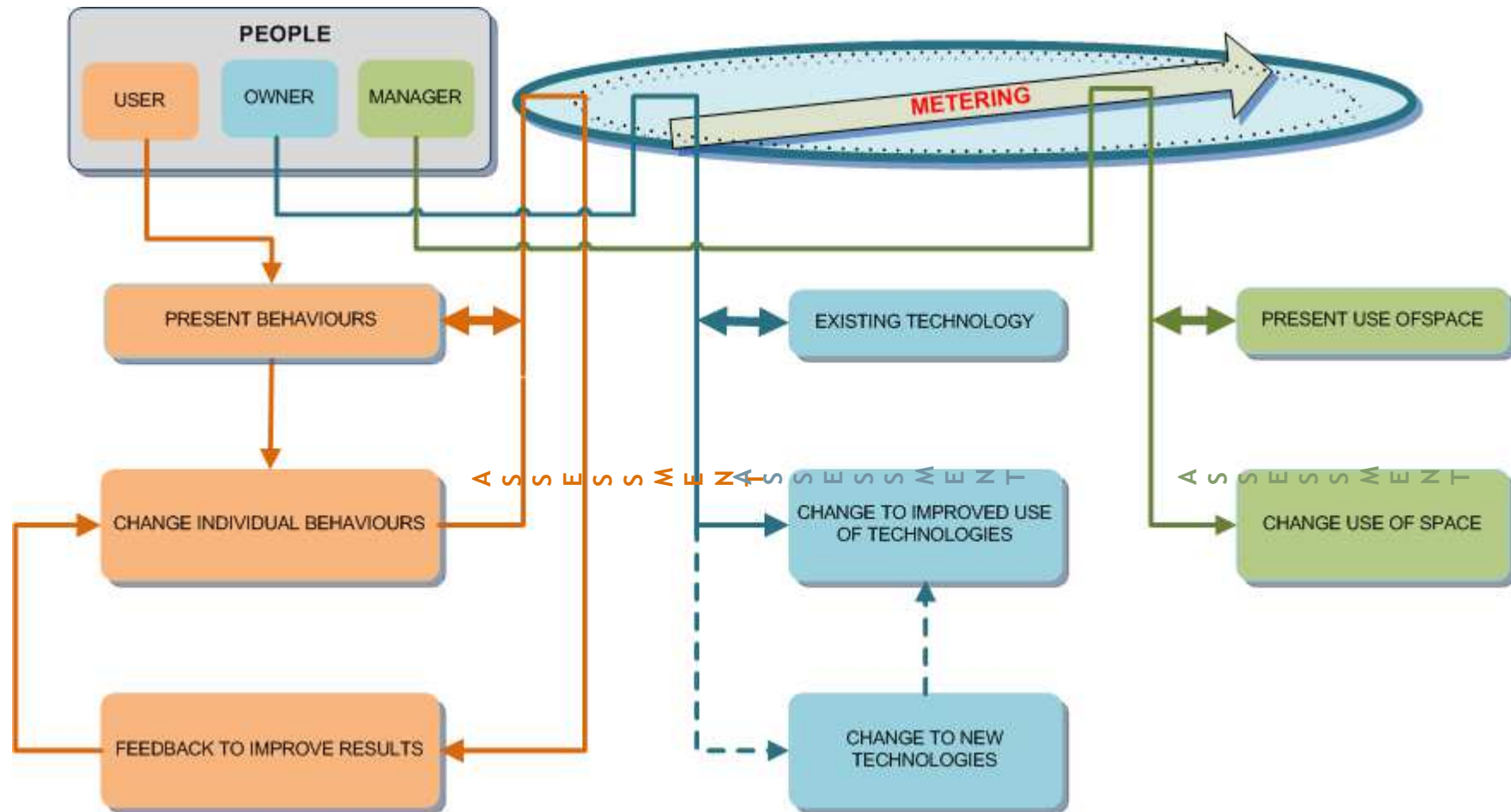
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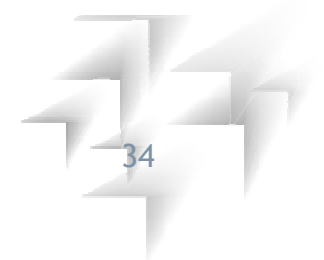
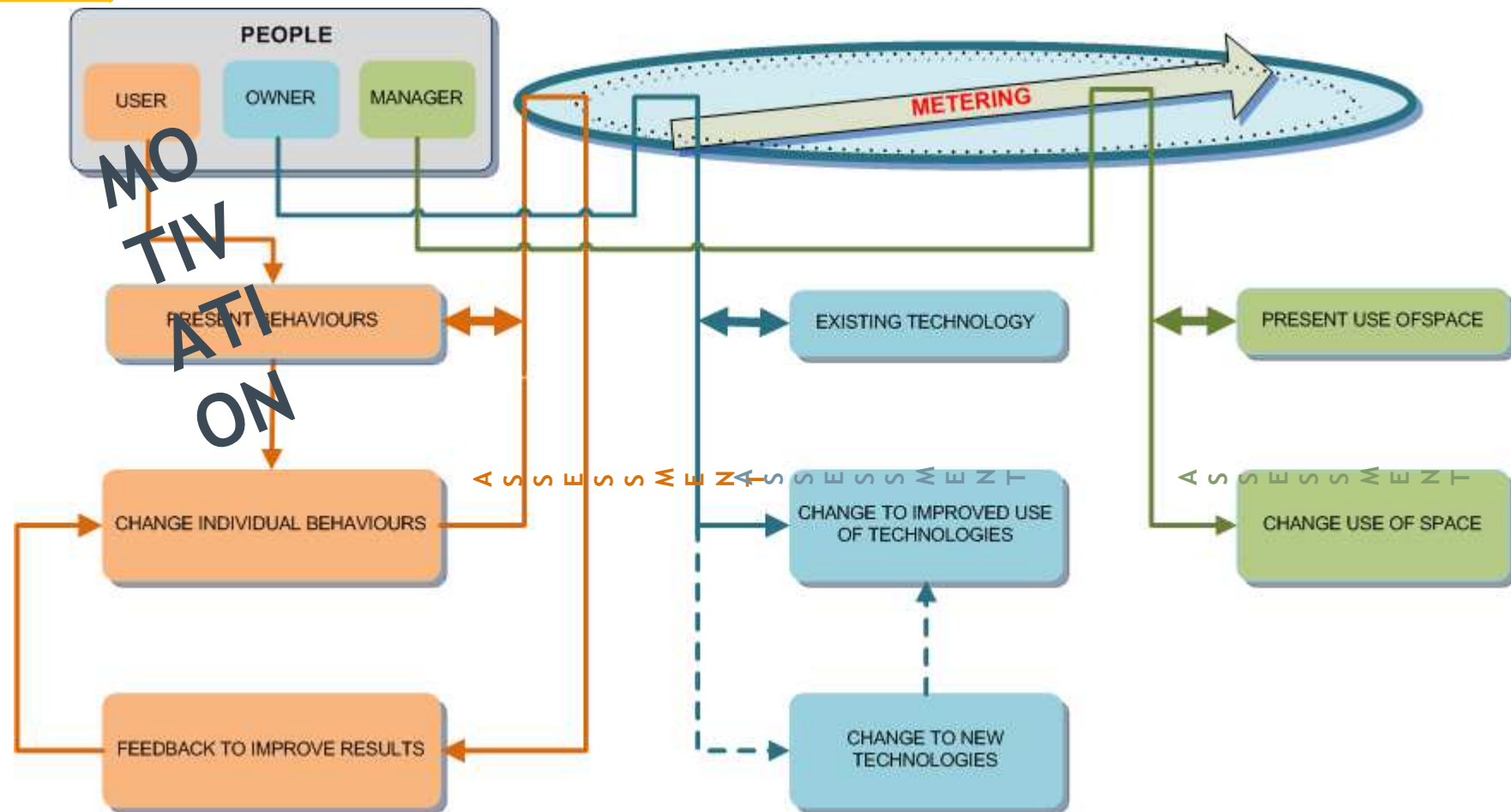
Analytical demand side management



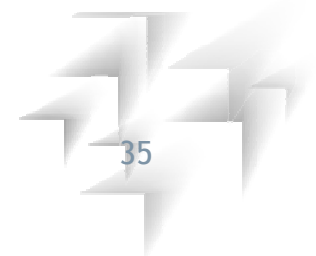
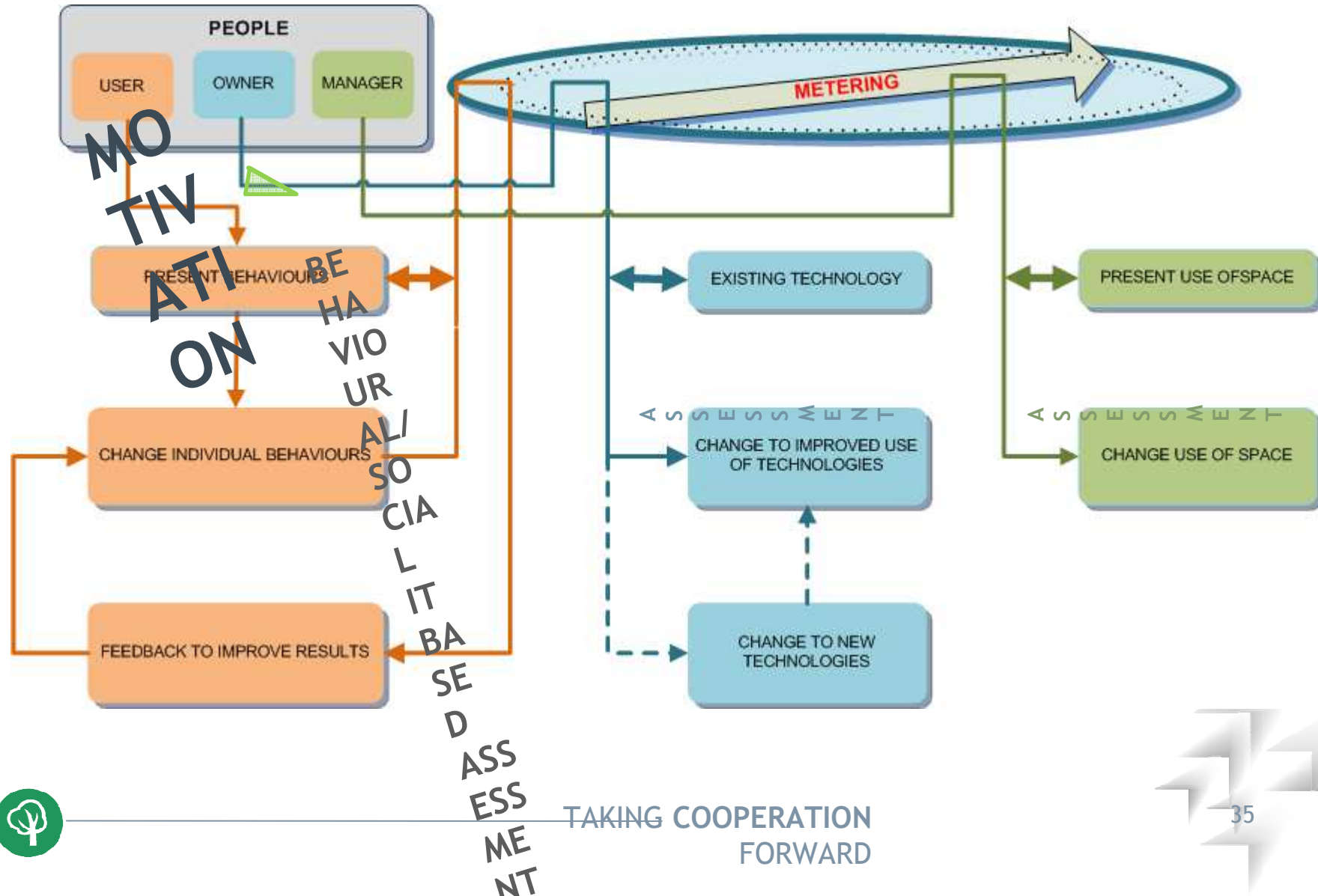
Change energy management system analytical & behavioural dsm



Change energy management system analytical & behavioural dsm



Change energy management system analytical & behavioural dsm



Detecting the potential and goal setting

Motivation generally requires a goal, that means:

1. Detecting the potential
2. Working to fill the gap between present situation and potential

Goal setting (detecting the potential) is relatively simple for technological components, since their behaviour under defined conditions is relatively well predictable

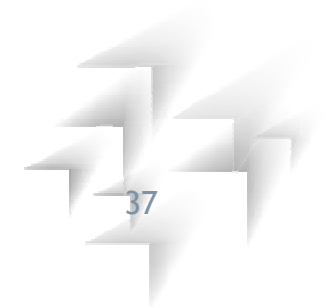
It's more difficult for the behavioural/social component

Users' Participation in the GS LL, namely from three students, Edoardo, Marco and Leonardo, has allowed the development a methodology to detect the potential savings that can be achieved in a school building only with a users' behavioural change.



Detecting the potential and goal setting

After a brief explanation of the methodology they adopted to estimate the potential savings of electricity in school buildings, Edoardo, Marco and Leonardo will help us in a



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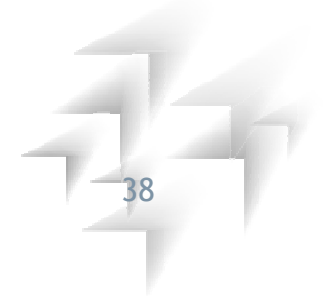
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